

▶ EMEA Polycom[®] RMX 2000[™] / RMX 4000[™] and Polycom CMA[™] Solution Offer

Video, Management, and Multipoint at a great price!

NST: 2009-06-30047



The **Polycom RMX 2000[™]/RMX 4000[™]** and **Polycom CMA 4000[™]/CMA 5000[™]** high performance solutions enable organizations to deploy high definition multiparty conferencing and desktop clients. Organizations looking to enhance productivity gain a competitive advantage and collaborate over distance with these powerful visual communication solutions from Polycom.

Polycom RMX[™] and CMA[™] Solution offer – Purchase any RMX 2000 / RMX 4000 multipoint conference platform with the Polycom CMA 4000 or CMA 5000 (200 – 1000 devices) and receive 20% off of the CMA 4000 or CMA 5000.

The award-winning **Polycom RMX 2000[™]/RMX 4000[™]** outperforms any bridge in the market today and delivers unsurpassed **quality and scale** delivering 720p/60fps or 1080p/30fps. Users benefit from **enhanced resolutions** with legacy endpoints. The Polycom **CMA 4000[™]** or Polycom **CMA 5000[™]** **simplifies the management** of multiple bridges and vastly improves the ability to **simply and securely deploy**. The CMA solution provides **quantifiable data** to justify the visual communication investment with simplified tracking and reporting.

An additional benefit of the Polycom Converged Management Application is **CMA Desktop** – a tightly integrated enterprise desktop video application capable of supporting high definition video, voice and content. A key component of the Polycom Converged Management Application, CMA Desktop is as simple to use as instant messaging and scales to thousands of users, connecting from a laptop to an immersive telepresence suite.

- ✓ Centralized management
- ✓ Software provisioning
- ✓ Bandwidth allocation
- ✓ Scheduling
- ✓ Gatekeeping
- ✓ Multiparty conferencing
- ✓ Desktop video
- ✓ Easy to install, manage and maintain

Experience the Simplicity, Scalability and Security of Polycom solutions at a great price!

| | | List Price | New discounted List price | List Price | New discounted List price | List Price | New discounted List price |
|----------------------------------|----------------|------------|---------------------------|------------|---------------------------|------------|---------------------------|
| Polycom CMA 4000 200 devices | 2200-77521-000 | \$ 21,000 | \$ 16,800 | € 16,154 | € 12,923 | £ 13,900 | £ 11,120 |
| Polycom CMA 4000 400 devices | 2200-77522-000 | \$ 41,500 | \$ 33,200 | € 31,923 | € 25,538 | £ 27,500 | £ 22,000 |
| Polycom CMA 5000 500 devices | 2200-77530-000 | \$ 52,000 | \$ 41,600 | € 40,000 | € 32,000 | £ 34,400 | £ 27,520 |
| Polycom CMA 5000 1000 devices | 2200-77531-000 | \$ 88,000 | \$ 70,400 | € 67,692 | € 54,154 | £ 58,200 | £ 46,560 |

To get your Polycom RMX and CMA solutions up and running quickly, Polycom offers an exciting Implementation Volume Discount Program for Infrastructure Products. Effective 1st of August 2009, when you purchase one Implementation Service, receive 25% off additional Implementation Services purchased for that location. Please reference NST 2009-05-29162 and Product Bulletin 1034 for more details!

Terms and Conditions

1. Purchase a Polycom RMX 2000 / RMX 4000 at regular price with the Polycom CMA 4000 or CMA 5000 (200 to 1000 devices) and receive 20% off of the CMA 4000 / CMA 5000.
2. RMX 2000 / RMX 4000 and CMA 4000 / CMA 5000 systems must be on the same purchase order
3. Purchase order must be tied to a customer order, customer name must be on purchase order
4. This offer is available to end user customers that purchase from a certified Polycom Channel Partner (Partner must be certified to sell RMX 2000 / RMX 4000 and CMA 4000 / CMA 5000)
5. This offer is void where prohibited or otherwise restricted by law, channel and/or end-user policies
6. This offer may not be combined with any other promotion offer. Polycom reserves the right to modify or cancel this offer/program at any time without notice
7. This offer is valid from 1st of July 2009 through 30th of June 2010.

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