

▶ EMEA Polycom® QDX 6000™ & RMX 1000™

Multipoint Offer

NST: 2009-07-30317

Limited Time Offer – The Polycom QDX 6000™ Multipoint offer is a limited time offer designed to provide a robust multipoint solution for customers purchasing four or more **Polycom QDX 6000** solutions. Customers purchasing four or more eligible Polycom QDX 6000 endpoints are eligible to purchase the **Polycom RMX 1000™** multipoint conference bridge for an effective list price of €11,123 - £9,600 - \$16,725 – a savings of over \$5,550 off of MSRP.

The **Polycom QDX 6000** is suited to organizations ready to take advantage of high resolution SD video and Siren 22 stereo audio communication. The QDX 6000 provides a flexible and robust solution ideally suited for applications such as on-demand and scheduled project collaboration, problem resolution, distance learning, remote medical diagnosis and more.

The clarity of the **Polycom QDX 6000** system enables users to interact naturally over video.

- **High Resolution Video** — the QDX 6000 provides high resolution at bandwidths from 256 Kbps up to 4Mbps
- **High Resolution Voice** — incredible audio quality with Polycom's Siren™ 22, which provides true high-fidelity stereo sound
- **High Resolution Content** — share multimedia content from video to slide presentations with clarity and ease in crisp high resolution
- Patent-pending **Lost Packet Recovery™** (LPR™) technology — protects video, voice and content on sub-optimal networks, providing a quality experience on "dirty" networks or on the public internet

FOR A COMPLETE MULTI-LOCATION SOLUTION POLYCOM HAS TWO ATTRACTIVE MULTIPOINT OFFERS TO CONSIDER

For customers that need to expand their video conferencing network, the **Polycom RMX 1000** is an ideal solution. The RMX 1000 is a cost-effective, high-performance multipoint visual communication conferencing platform for Small and Medium Enterprises and branch offices of large Enterprises.

- **Simplified Management** – the plug-and-play platform is easy to deploy and contains on-board capabilities for centralized scheduling and management.
- **Simplified Use** – enables simple, on-demand multipoint video calls and contains intuitive on-board scheduling capabilities.
- **Enhanced Scalability** – allows organizations to deliver on-demand multipoint visual communication across their organization.
- **Enhanced Security** – secure conferencing is ensured through AES media encryption and TLS certificates for secure signaling.

Offer Overview		
Four or more Polycom QDX 6000 (7200-30831-xxx) systems purchased at regular price/standard discount		
Product Description	Part Number	Promotional Price
RMX 1000 Base system loaded with 12 video/audio resource licenses	VRMX1012R	€11,123; £9,600; \$16,725

EMEA Polycom QDX 6000 & RMX 1000 multipoint offer

RMX 1000 & QDX 6000 Bundle Examples

4 x QDX 6000	RMX 1000 with 12 ports	\$	32,721
		€	23,519
		£	20,276
6 x QDX 6000	RMX 1000 with 12 ports	\$	40,719
		€	29,717
		£	25,614

Terms and Conditions

1. Purchase four or more Polycom QDX 6000 systems at published/standard list price with standard discount to receive promotional pricing of €11,123 - £9,600 - \$16,725 for the RMX 1000
2. Four Polycom QDX 6000 systems and Polycom RMX 1000 must be on the same purchase order
3. Purchase order must be tied to a customer order, customer name must be on purchase order
4. This offer is available to end user customers that purchase from a certified Polycom Channel Partner (Partner must be certified to sell RMX 1000)
5. This offer is void where prohibited or otherwise restricted by law, channel and/or end-user policies
6. This offer may not be combined with any other promotion offer. Polycom reserves the right to modify or cancel this offer/program at any time without notice
7. This offer is valid from 1st July 2009 through 18th of December 2009.

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