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Voice Interoperability for Enterprise Wireless (VIEW) Certification Program Overview

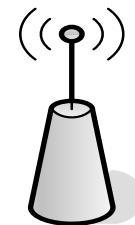
October 2010

VIEW Certification Program

VIEW Certification
ensures interoperability
and best performance

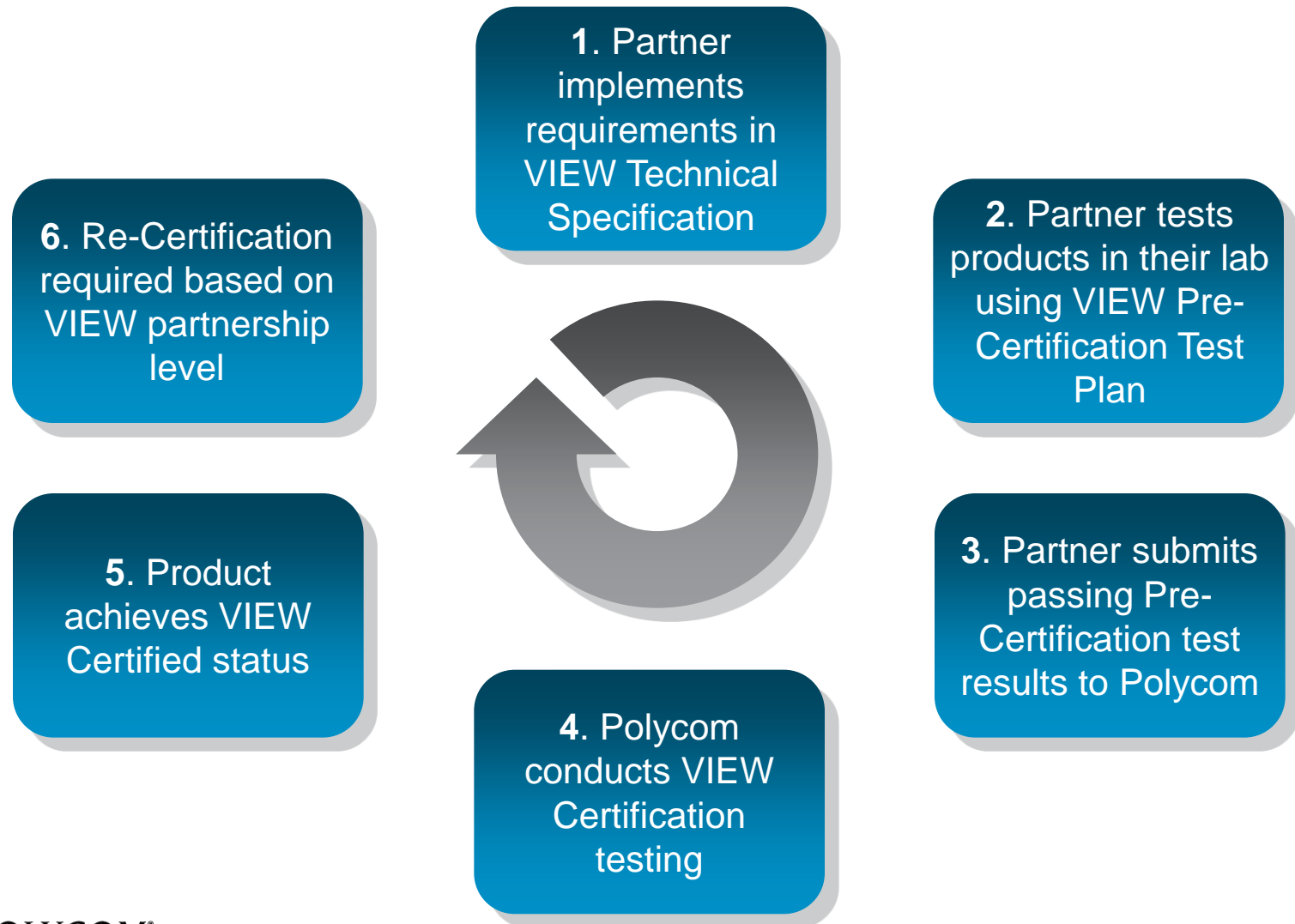


SpectraLink
8020/8030 and OEM
derivatives



Enterprise-grade
802.11 a/b/g/n
WLAN
infrastructure

VIEW Certification Process



VIEW Certification Testing

- ▶ Standards compliance
 - Verifies WLAN correctly implements relevant 802.11 standards and/or Wi-Fi Alliance specifications
- ▶ VoWLAN Performance
 - Verifies WLAN operates within the performance limits for high-quality VoWLAN
- ▶ Configuration Optimization
 - Determines best settings for optimum performance with SpectraLink handsets



VIEW Partnership Categories



▶ Standard

- Partners whose products pass VIEW Certification testing
- Annual certification required

▶ Premier

- Strategic partners whose products pass VIEW Certification testing and are critical to Polycom's business, contributing to a measurable revenue stream
- Bi-annual certification required
- SpectraLink handsets included in partner's QA testing
- Marketing activities such as joint webinars, tradeshow participation, solution briefs and case studies

VIEW Certified Partners



VIEW Program Summary

- ▶ Certified interoperability
- ▶ Extensive partnerships
- ▶ Proven VoWLAN solutions





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Questions? Email
viewprogram@polycom.com