

DATA SHEET

Polycom® RealPresence® Platform Solution Design Service

Holistic UC integration into your IT environment

Polycom technical experts are available to help you design the right solution for your business. By developing a low level detailed design for the deployment of your RealPresence Platform solution you will ensure that your investment in Polycom technology will be deployed to meet your business needs and environment.

The RealPresence Platform Solution Design Service is the first step in your solution deployment and it is highly recommended that you also purchase Polycom Implementations services or equivalent services from a Polycom Certified Service Partner to physically deploy your solution in accordance with your low level solution design.

A systematic methodology will be applied by Polycom to develop and deliver a solution design report that includes a review of any existing video conference solution, the targeted use case scenarios, the recommended solution architecture, the technical requirements and system integration touch points for an optimal implementation.

The Service is delivered through four focused phases, as follows:

Phase 1: discovery

The Solution Consultant will meet with the customer to review the delivery process and to gather any relevant information necessary to understand your planned usage, IT applications, current network, specific technical requirements and/or system integration touch points.

Phase 2: analysis

During this phase, Polycom consultants will analyze various technical aspects of the design and will collaborate with you to design a solution which will allow for a smooth integration into your environment, and once implemented, offer an optimal end-user experience.

Phase 3: review

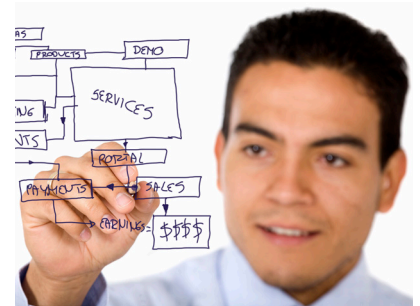
Polycom will start this phase by presenting the findings and initial technical recommendations for deployment based on your requirements. At this stage using your input and feedback, minor adjustments can be applied before a design is finalized.

Phase 4: final report

As a result of the consulting period, Polycom will provide the following deliverable:

Polycom solution design report

This report will compile findings and recommendations addressed throughout the engagement.



Benefits

- Leverage vendor technical expertise to create the right design for your solution deployment
- Identify interdependencies and mitigate risks in advance to ensure a smooth deployment and minimal impact to your production environment
- Ensure your solution is deployed for optimal performance for your business needs and environment

Depending on the specific requirements of the Customer and the Polycom products in question, a typical report may include, for example, the following:

Discovery process

A Summary of the current collaboration experience and expected customer use cases. A Description of the existing infrastructure; incorporating the IP Network Environment, the Collaboration infrastructure (video endpoints and infrastructure), Business Application (e-mail, instant messaging), and IT Application (Active Directory, SQL, DNS, Certificate server).

End-user experience, high level design,
The report will include a review of the Calling scenarios, the overall Solution Description and Component descriptions.

Integration technical requirements

This section will focus on the Network Integration requirements (Ports & Call Flow Diagram), the Infrastructure integration requirements, the Business Application integration requirements and the IT application integration requirements.

Low level design

The Polycom Solution Design will include the Various Naming conventions and directory services, H.323 topology (zones, topology, neighboring, modes), SIP architecture, Security (encryption, authentication, call and signaling policies), Redundancy & Fail over scenarios, Reporting tools, and Proposed Base line configuration per products.

Polycom will conduct a final report briefing, presenting the low level solution design to the customer.

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About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

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